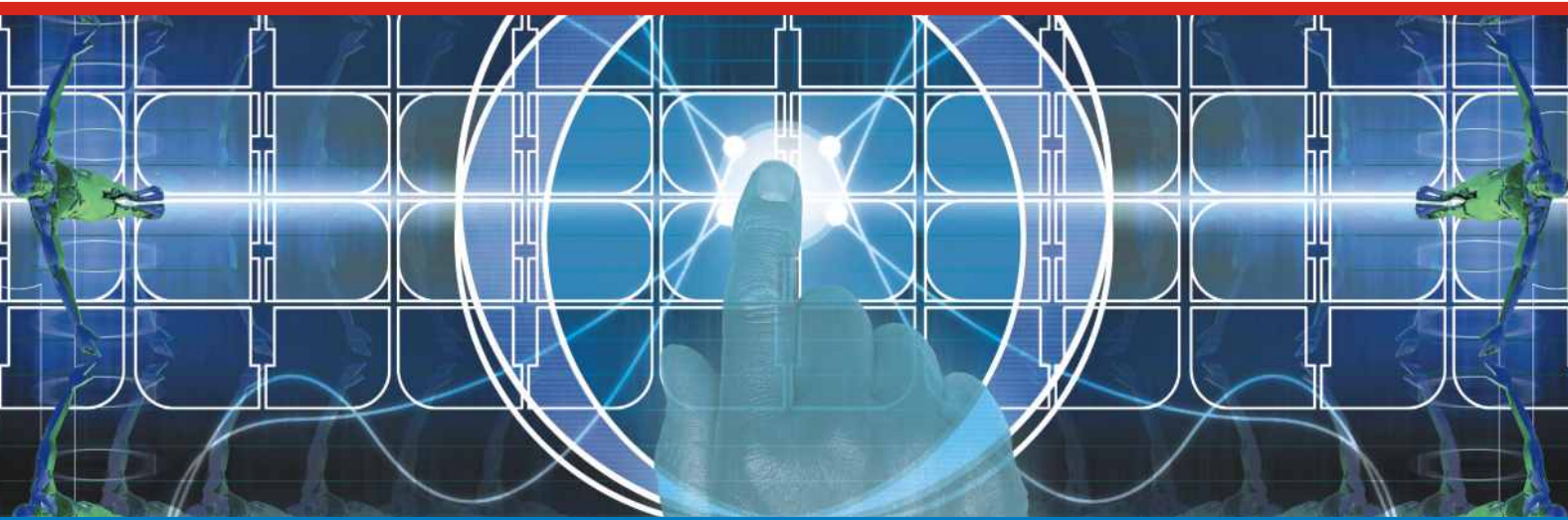


IVCJ

Indian Venture Capital Journal



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Indian Venture Capital Journal

“Rather than simply reporting facts and news, we intend to be instrumental in researching and exchanging knowledge in this arena.”

Manoj Saha
Managing Editor
manoj.saha@vcindia.com

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The Indian economy is fast becoming the ideal destination for investment. Given the inherent strengths of its human capital, technical skills, cost competitive workforce, research and entrepreneurship, it is positioned for rapid and sustained economic growth. However, when it comes to the Venture Capital and Private Equity marketplace in India, there is no single point of resource that can provide practitioners, fund managers, and entrepreneurs with a forum to share and debate issues relating to the VC/PE space. Dickenson Intellinetics plugs this gap through its **Indian Venture Capital Journal (IVCJ)**, which endeavours to reflect the condition, issues and experiences that are relevant to India.

Introduction

Dickenson Intellinetics Pvt. Ltd., founded in 1999, focuses on cutting edge research and consulting and is a leading knowledge publisher of journal and books currently addressing the world of private equity and venture capital. It has an expert knowledge of the finance industry and an extensive research experience. In its sixth year of operations, Dickenson has proven its business concepts and confirmed the presence of a growing marketplace for its publications and services.

Followed by the success of its annual publication '**VC Guide for India**', Dickenson Intellinetics is proud to announce the addition of its quarterly journal 'Indian Venture Capital Journal' for India. The IVCJ offers its readers an opportunity to keep abreast of the current happenings in the market place. Adept with its dedicated in-house research team, the Journal is sponsored by leading players such as ICICI Venture Funds Management Company Limited; IL&FS Investment Managers Limited and Gujarat Venture Finance Limited.

Indian Venture Capital Journal

The IVCJ is a single-point quarterly dossier for the Venture Capital and Private Equity (VC & PE) space, manifested by pertinent news, in-depth knowledge and lucid research. It is a distinctive medium that keeps you in pace with the current trends and delves into niche sectors that are hot for VC & PE investments.

An unique and indispensable resource, the IVCJ includes much more than reports, statistics and news. It accords a participatory vehicle through which practitioners, consultants and academia can exchange experiences and perspectives that are of practical use for the marketplace at large.

The Indian Venture Capital Journal's distinction lies in the fact that it:

- is a single-point resource for pertinent information in the VC & PE space,
- is a forum for practitioners and academia to share and debate issues relating to it, being instrumental in researching and exchanging knowledge in this arena,
- reports facts and news with a utilitarian approach and
- allows articles in the journals to be purchased individually through www.vcindia.com

The Journal is a pragmatic and functional resource for a wide audience within the financial sector, including VC & PE firms, consultants, advisors, merchant bankers, government bodies, entrepreneurs, chartered accountants, lawyers, foreign investors, financial institutions, CEOs, CFOs and company directors.



Current Issue

Sector Focus: **The BPO Opportunity: Goldmine or Minefield?**

- A discussion paper on this sector titled 'Goldmine or Minefield?', authored by the IVCI research team.
- An article by Nishith Desai Associates titled 'Business Process Outsourcing: Business, Legal and Tax issues' putting forth a comprehensive discussion outlining optimum structures of the entities investing in India and also focuses on the nuances of drafting and negotiating BPO contracts.
- An offshore outsourcer's perspective by Oneyma, a UK based company titled 'Six Steps to BPO'.

Other sections in this issue include:

Tax Angle

'Venturing into India: A Legal and Structural Overview'-an article by Nishith Desai Associates, covering legal issues and structural models of VC/PE entities investing in India.

Market Watch

Latest news and views concerning the state of the Indian Venture Capital and Private Equity markets.

Globe Trotting

Professor Dr. Martin Haeming's take on the global VC/PE sector on how and where they invest.

Close up

A close up interview with Mr. Vishnu Varshney, founder and MD of Gujarat Venture Finance Limited.

Case Study

Case studies on Deccanet and India Games.

In Good Company

Profile of IL&FS Investment Managers Limited, one of the largest domestic private equity fund managers.

Learning Curve

An insightful article outlining how a corporation can structure its corporate venturing program; written by the partners of Corporate & Securities Department of the Chicago office of Baker and McKenzie.

Entrepreneurs Corner

An interview of Mr. Rohit Arora, founder and Chairman of emr Technologies.



Next Issue

Sector Focus: **The Real Estate Opportunity: Creating Value through India's Skyline**

In today's economic environment, one can identify a plethora of opportunities in the real estate sector, a haven for VCs and PEs alike. The next issue will focus on recent developments in the real estate sector and the scope for VC / PE funding.

The lead articles in the next issue are being contributed by:

- **ICICI Venture Funds Management Company Limited**, who share their experience and views on the recent and future developments of the Real Estate sector;
- **Nishith Desai and Associates**, who discuss the impact of the legal and regulatory regime for real estate funds (REFs) and for foreign investments in this sector; and
- **IVCI Research**, which aims to reflect the current market scenario and trends through market surveys, interviews and profiles of leading REF managers.





Igniting Information for the VC and PE marketplace



The 'VC Guide for India' is a focused, targeted, comprehensive and easy-to-use resource for entrepreneurs, management, consultants, and advisors. It is the most effective directory of its kind in India, providing not just general information, but also investment criteria information about venture capital and private equity practitioners interested in India. Published once a year, the Guide is an indispensable resource for serious players.



The 'Indian Venture Capital Journal' is the prominent source for accurate news, analysis and development in the Indian Venture Capital and Private Equity space. As a quarterly journal, the publisher endeavours to produce quality research and analysis from its own editorial and research team, and by participants and academia who wish to share their knowledge and research.



Dickenson Intellinetics' e-news service, 'VC Snapshot for India' is a weekly news service targeted to VC/PE practitioners and related institutions across the globe. This e-news service gives a brief synopsis of all the VC/PE activities in India on a weekly basis. New investments, funds, feature articles, people, exits and more - you will find it all here.

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dickenson intellinetics pvt. ltd.
'9 JVPD', 10th N.S. Road, Juhu, Mumbai - 400 049, India
Tel.: +91-22-2625 2282
Fax: +91-22-2625 2282 (Ext. 109)
Email: info@vcindia.com

www.vcindia.com